

Tom Schmitt is President and CEO of Purolator. The company is one of Canada's largest delivery companies with more than 11,000 employees and is based in Mississauga, Ontario. Tom also serves on Purolator's Board of Directors.

Before he was named to lead Purolator, Schmitt was a senior executive for FedEx and built its Solutions division from scratch when FedEx began its period of rapid expansion and acquisition. He previously was President and Chief Executive Officer of FedEx Global Supply Chain Services, where he was directly responsible for all supply chain services throughout the FedEx operating companies. In 2006, he spearheaded the launch of FedEx Critical Inventory Logistics, a revolutionary service that provides two-hour order-to-delivery times by maximizing the capabilities of the vast global FedEx supply chain network.



Before joining FedEx in 1998, Tom leveraged his problem solving skills working for McKinsey, where he consulted with Fortune 500 companies in the areas of logistics, transportation and telecom. Prior to joining McKinsey, Schmitt worked for British Petroleum in London and the United States.

In 2007, he shared his expertise by co-authoring a book, *Simple Solutions*, which is sold worldwide and is the only book to have a forward written by FedEx Chairman and CEO, Frederick W. Smith. Tom moved to Memphis in 1998 and became a leader in the local community. He served as the Chairman of the Board for the Greater Memphis Chamber of Commerce. In that capacity he led Memphis Fast Forward, the largest Economic Development initiative in Memphis ' history. He was also a member of the executive board of the Shelby Farms Conservancy and headed up a \$100 million fundraising effort to make the largest urban park in America into a jewel for the entire community.

Tom also serves on the Board of Directors of Univar, a global \$ 10 billion specialty chemicals company headquartered in Redmond, Washington.

He is a frequent speaker at CEO-level conferences, including The Performance Theatre in Oslo, Norway (2005) and key note speaker at the CEO Summits in Denver (2007; co-headliner with Jim Collins) and Pebble Beach (2007). Most recently, he gave key note addresses at the Chief Sales Executive Forum in Palm Beach (October 2009), the National Summit, "A Gathering to Define America's Future" (June 2009), the Eco-Conference in San Francisco (September 2008), the Argyle CEO Conference in New York (October 2008) and the Financial Times Innovation Summit in London (November 2008).

In June 2010, Tom was the recipient of the Mid-South Minority Business Council's "Community Spirit" award, which is given every year during the MMBC's Economic Development Fair to recognize leaders for their community involvement and contributions.

He was recently named to the *BusinessTN* "Power 100," the magazine's list of the 100 most influential Tennesseans who do "the best job of influencing important state policy, running Tennessee's important institutions and getting things done for the state."

A native of Biberach, Germany, Schmitt graduated with first class honors from Middlesex University in the United Kingdom. From there he went to Harvard Business School, where he received an MBA with highest distinction.